



EXECUTIVE COACHING

What is executive coaching?

Executive coaching is an ongoing partnership that helps individuals live with a greater degree of success personally and professionally. Rolfe helps business leaders improve their performance and enhance their quality of life. It is a form of consulting which addresses the whole person, giving executives a sense of balance and clarity of purpose that in turn translates into exceptional teams, increased productivity and unmatched customer service.

What are the benefits of working with an executive coach?

In this fiercely competitive, increasingly global, swiftly changing business environment, the competitive advantage rests with the leaders. Leaders today must reach beyond conventional thinking and develop a sense of equilibrium. They must make a bold and courageous commitment to lead with character, competence and compassion.

As an executive coach, Rolfe will assist you to:

- Expand your capacity to build trust and loyalty
- Build exceptional teams that are dedicated and unified
- Clarify and articulate the shared vision
- Value and nurture long-term relationships
- Increase your sense of life satisfaction

How does it work?

Executive coaching is, at its core, a relationship. Rolfe is interested in having a positive and profound impact in the lives of his clients and their organizations. Through confidential discussions, open meetings and visits to the workplace, Rolfe provides an opportunity for business leaders to gain objective insight and increase in balance, perspective and passion. Rolfe will do his best to accommodate you, you may prefer meeting face to face or discussions over the phone, you may choose to meet at the office or over a meal. Rolfe's desire is to develop a climate of trust, confidentiality and effectiveness.

Do I need an executive coach?

If your answer to any of the following questions is no, you should consider experiencing the life-changing benefits of Rolfe's services.

- Are you where you would like to be professionally and personally?
- Do you have the respect, trust and loyalty of those who work with you?
- Is your personal life satisfying and fulfilling for you and for your family?
- Do you have a clear vision for the future?
- Have you built a team of top performers even when times are challenging?
- Do you have strong, rewarding relationships with others?
- Is your influence positive, developing healthy and satisfied employees?
- Are you mentoring others to take your place?

- Do you enable others to work at their full potential?
- Are you modeling the behavior you are requiring from your staff?
- Do you communicate well with diverse listeners?
- Do you affirm and encourage with your words and actions?
- Is morale and job satisfaction at an all time high?

Why Rolfe?

Rolfe draws from his Masters Degree in counseling from the College of William and Mary, and his real life experiences as a successful trainer, counselor, coach and business leader. Rolfe inspires, motivates and coaches business leaders to greater confidence and effectiveness. He is a trustworthy confidant who offers an objective, trained viewpoint without a personal agenda. Even more, he puts everything he has into developing strong, healthy organizations by assisting people to live more fulfilling, rewarding and effective lives.